PRESS RELEASE

Brussels/Paris, 13 April 2016

Quarterly sector risk assessments update

Sector risks remain under pressure in the emerging markets

- Sectoral analysis expanded to 6 regions worldwide
- Sectors that are dependent on investment are more at risk than those tied to consumption
- Metals downgraded to "very high risk" in 4 out of 6 regions
- Sector upgrades in Europe, while sector risks are on the rise in emerging Asia and Latin America

Corporate investment remains fragile

Global growth at half-mast (2.7% projected by Coface for 2016), under the impact of the highly volatility financial markets and continuing low oil prices, is compromising the health of industries analysed by Coface. Sectors that are dependent on business investment are more at risk, especially those in emerging Asia, Latin America and North America. Conversely, in both advanced and emerging economies, those tied to household consumption are the least affected. Weak growth in global trade (1.8% for the year to end February 2016) is another source of vulnerability. The pace of trading has slowed sharply since August 2015 (3%) and is particularly affecting carriers, especially shipping (80% of global trade).

Europe less and less risky

While none of the six regions analysed by Coface have been spared by the ever more challenging world economy, Europe is enjoying positive internal momentum. **Central Europe** continues to post lower risk than other regions, despite **the chemical sector** being downgraded to **"medium risk"**, due to the Chinese slowdown and the contraction of activities in Russia.

Activity in **Western Europe** is good, thanks to acceleration in consumption, which is the main engine of European growth. Both of the upgrades made by Coface this quarter concern this region.

- The automotive sector has a favourable outlook and has been upgraded to "medium risk". This is supported by the 10.1% growth in sales of new vehicles (for the year to end February 2016) and the future renewal of ageing inventories.
- **Pharmaceuticals**, upgraded to "**medium risk**", are sound in terms of growth, given the ageing European population, the end of fiscal austerity policies and the good payment experience recorded by Coface.

coface

The downgrade in **textiles and clothing** in Western Europe to "**high risk**" is underlined by the rise in insolvencies (+1.3%) in France in 2015.

A wave of downgrades, in both advanced and emerging countries

The majority of the updates this quarter were downgrades. With chemicals in Central Europe and textiles and clothing in Western Europe, they totalled nine.

Metals have seen its assessment updated for the second time since the end of 2015, with credit risk becoming **"very high" in Latin America and the Middle East.** This movement followed a recent drop in the prices of primary metals, which is impacting business margins. This makes metals the riskiest sector in the world.

Also in **Latin America**, **pharmaceuticals** have been downgraded to **"medium risk"** in the context of very strong contractions in investment by oil companies (Petrobras: -24.5% over the 2015-2019 period; Ecopetrol: - 40% in 2016), which led to cuts in public spending, thus penalising consumption. The para-pharmaceutical segment should be the hardest hit, but public policies on drug reimbursement could also be amended and weaken the industry's players.

Contrary to Latin America, North America's energy sector does not represent a "systemic" risk to the region. However, the situation is worsening. 2015 saw the first cut in production of shale oil since the start-up of its development and the sector's business margins are in free fall. Even if forecasts look positive from the demand side, given the low oil prices, risk for the **North American energy sector** is becoming "very high".

The **automotive industry in North America** has also seen a change in its risk assessment, now at **"medium risk"**. While growth in auto sales could remain positive (though still not comparable to 2015), the risks associated with "subprime" and "deep subprime" consumers are increasing. In addition to shrinking credit, the rise in interest rates approved by the Fed in December 2015 is impacting the cost of variable-rate loans (9 new vehicles out of 10 are financed on credit). Moreover, average loan periods are growing to 6 years, meaning that borrowers are excluded from the market for long periods, thus accentuating the loss in their vehicles' residual resale values.

Emerging Asia is beginning to show signs of saturation on the electronics market. This is particularly the case with PCs and tablets, the sales of which continue to contract. An increase in late payments is prompting a health watch on two connected sectors: those of **retail**, downgraded to "**medium risk**" and **ICT**, downgraded to "**high risk**".

cofoce

APPENDIX

	Western	Emerging	North	Latin	Central	Middle Eas
Sectors	Europe	Asia	America	America	Europe	+ Turkey
	Luiope	Asia	America	America	Luiope	Turkey
Agrofood						
Automotive	7		X			
Chemical					N	
Construction			_			
Energy	-		1			_
ICT*		3	_	_		_
Metals				N		1
Paper-wood			_	-		
Pharmaceuticals	7		_	1		
Retail		N	_	-		_
Textile-clothing	N			-		
Transportation				-		
Source: Coface	1 au dala	Medium	- dela			
 Information and communications technologies 	Low risk	Very hig				

7 The risk has improved

The risk has deteriorated

Sectoral risk assessment methodology

data published by listed companies in six major summarises changes in four financial indicators: geographic regions: Emerging Asia, North America, turnover, profitability, net indebtedness, and cash Latin America, Western Europe, Central Europe and flow, completed by the claims recorded through Middle East + Turkey.

Coface's assessments are based on the financial Our statistical credit risk indicator simultaneously our network.

MEDIA CONTACTS:

Gert LAMBRECHT - T. +352 26 10 81 43 Gert.lambrecht@coface.com Maria KRELLENSTEIN - T. +33 (0)1 49 02 16 29 maria.krellenstein@coface.com About Coface

The Coface Group, a worldwide leader in credit insurance, offers companies around the globe solutions to protect them against the risk of financial default of their clients, both on the domestic market and for export. In 2015, the Group, supported by its ~4,500 staff, posted a consolidated turnover of €1.490 billion. Present directly or indirectly in 100 countries, it secures transactions of 40,000 companies in more than 200 countries. Each quarter, Coface publishes its assessments of country risk for 160 countries, based on its unique knowledge of companies' payment behaviour and on the expertise of its 340 underwriters located close to clients and their debtors. In France, Coface manages export public guarantees on behalf of the French State.

www.coface.be

Coface SA. is listed on Euronext Paris - Compartment A ISIN: FR0010667147 / Ticker: COFA

